

## RUSSIAN DELEGATION'S VISIT TO INDIAN FOUNDRIES



A senior level delegation from Russia including representatives from Scientific & Industrial Valve Manufacturers Association (NPAA), FarExpo (oil & gas exhibition organization), AESK (valve production, valve and valve parts supplier), «AZ Mayak” (valve production), DS Kontrols Corporation (valve production) visited India from 1<sup>st</sup> Dec., 2019 to 6<sup>th</sup> Dec., 2019. The purpose of their visit was to explore possibility of business partnerships with Indian Foundries manufacturing steel & stainless steel valves & pump components & some ferrous foundries dealing in SG iron as well as non-ferrous foundries (Aluminium ,Titanium &Copper).

The visit of Russian Delegation was facilitated by Foundry Informatics Centre (FIC), Delhi.

The delegation came to India on 1<sup>st</sup> Dec., 2019 and from 2<sup>nd</sup> Dec., to 6<sup>th</sup> Dec., 2019 visited around 10 foundries including Ammarun Foundries, CRI Pumps, Anugraha Valves, Integra, Amex Alloys, Ultimate Alloys, Rukmani Engg., ICC Forgings, YKS Alloys & U.P. Steels.

On 6<sup>th</sup> Dec., 2019 after visiting U.P. Steels at Muzaffarnagar, the delegation was invited to IIF Delhi office for interaction with interested industry members. Total 15 members from industry participated in the interaction.

Past President IIF, Mr. Naresh Garg&Chairman, Foundry Informatics Centre, Mr. Surendra Verma formally welcomed the Russian Delegation.

Sr. Director, IIF, Mr. A. K. Anandbriefly introduced them to the members. Mr. Anand informed them about IIF, its activities, recent initiatives & achievements of IIF and upcoming 68<sup>th</sup> Indian Foundry Congress and IFEX 2020 scheduled at Chennai on 28<sup>th</sup>, 29<sup>th</sup> Feb., 2020 & 1<sup>st</sup> March, 2020 and handed over the event Brochure to the delegation with a request for participation and also popularizing the event amongst their members.

Ms. Elena Lukoanova, Head of International Business Cooperation (NPAA) briefly explained the purpose of their visit to India and thanked IIF for facilitating the visit. She further said that this visit was exploratory in nature and shall pave way for future co-operation, JVs, business growth between Russia and India as Russian Valve Manufacturers look for India as a potential market for their requirements.

***She said they will publish details of foundries visited by them in their Journal, which will give better visibility to these foundries with their members.***

She further mentioned the visit as very successful and highlighted the following outcomes of their visit:-

- They found quality of Indian castings at par with international standards
- They were amused to see some state of art manufacturing facilities in India
- The product range was good and there is huge potential to explore business opportunities by Russian buyers

- At present majority of castings are being imported from China and they would like to explore new markets like India for their requirements.

Ms. Svetlana Tiurnina, General Director of FarExposaid they are organizing an Exhibition in Sept., 2020 at St. Petersburg, Russia, wherein she invited members of IIF to participate and meet potential buyers from Russia. She said it will be an apt opportunity for Indian Foundries to explore Russian market.

The delegation also answered several questions raised by the participating IIF Members on technical specifications of valves and other components required by them and on possibilities of export to Russia by Indian foundries.

As a token of appreciation and thanks, Mr. Naresh Garg & Mr. Surendra Verma presented a memento to Ms. Elena Lukoanova, Head of International Business Cooperation (NPAA) on behalf of IIF.

Following new members were inducted in IIF during the course of event:-

1. Amtech Technocast, Rajkot (Industry Member)
2. GaganSteelcast, Faridabad (Industry Member)
3. Amitabha Roy, Proprietor, R V Casting And Engg. Faridabad (Individual Member)
4. Sandeep Yadav, Technical Head, R V Casting And Engg. Faridabad, (Individual Member)

Mr. Anand presented the vote of thanks.

### Glimpses

